# Annua Report



# Mission

Forward Together. Each member. Each moment.

# Vision

We're flipping the script. We help our members to break the cycle of living paycheck to paycheck. Your financial freedom is our purpose.

# Values

### Creativity

Small gets it done. We're a tiny package with lots of attitude.

## **Authenticity**

You be you. We'll be us. Let's all do our thing.

# **Simplicity**

We make it easy to do business with us.

## **Empowerment**

Great things are possible.

And together, we can make them happen.

## **Diversity**

We lead with what we believe. Fairness, equality, sustainability, and doing what's right.





Forrit Credit Union's Mission is Forward Together. Each Member. Each Moment. We view every moment as an opportunity to grow, and we won't stop making tomorrow a better place for our members. The dedication we've shown over the past year, along with our forward-looking approach, demonstrates our commitment to living out this mission every single day.

#### **HOW WE GOT HERE**

In 2024, we broke ground on a new branch location after a focused search for a space that met our needs and served an underserved area. The branch officially opened this January in the heart of the Rockwood neighborhood – an area known for its diversity and energy. With a convenient, accessible location and plenty of free parking, the space is designed to foster trust and provide a welcoming environment where every member feels valued and supported. This expansion reflects a strategic step in line with Forrit Credit Union's mission to bring member-focused service to the communities that need it most.

In addition, we continued our commitment to financial education by partnering with local high schools to provide hands-on learning opportunities. Through Bite of Reality workshops, students gained essential skills in budgeting, savings, and financial planning. These efforts are critical in helping young people make informed money decisions, avoid common pitfalls, and develop the confidence to build strong financial futures. By investing in youth education, we're investing in the long-term financial health of our community.

We are pleased to announce that 2024 was another year of strong capital for Forrit Credit Union. We maintained capital well above the threshold to be considered Well

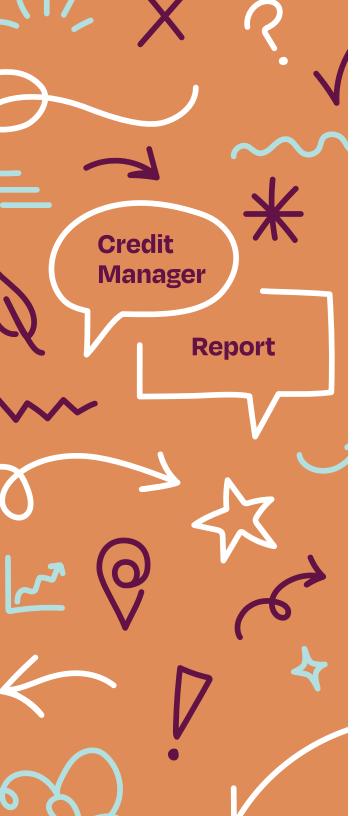
Capitalized by the NCUA. We ended 2024 with a Net Worth capital ratio of 11.08%. This helps us to maintain our status as a safe and sound institution. A 7% Net Worth capital Ratio is required by National Credit Union Administration (NCUA) to be considered a "Well Capitalized" credit union. We are a very healthy credit union.

#### WHERE WE GO NOW

As we look to the future, our focus remains on expanding impact and deepening support for the communities we serve. In 2024 alone, our members' credit score increased by an average of 58 points, and we helped save over \$428,355 by refinancing loans through Forrit. Seeing this kind of real measurable impact led us to launch the Fresh Start Program, our new financial coaching program. Fresh Start provides one-on-one support and personalized plans to help members improve their credit, build better budgets, and plan ahead – ultimately putting more money back into their own pocket. In the year ahead, we'll continue to grow Fresh Start and increase outreach to others in similar financial situations across the communities we serve. This is more than just a service, it's part of our ongoing commitment to member empowerment and financial wellness.

As always, the safety and soundness of Forrit Credit Union remains the top focus of your Board of Directors. Thank you for your continued support and trust in Forrit Credit Union to be your financial partner.

Lorene Bay - Board Chair Justin Olson - President/CEO



As Credit Manager, I am happy to report that the Credit Union continues to serve all segments of our membership with their lending needs. I conduct regular reviews of our lending practices and programs to ensure we continually operate within established lending policies and that we adhere to all state and federal lending regulations. I also develop new programs whenever needed to ensure the Credit Union can assist our members financial needs. Additionally, I serve on our Loan Committee, which performs reviews of all loan requests that were not approved by individual loan officers. I perform quarterly reviews of individual loan requests to ensure we continue to meet the needs of our members. Of the 996 loan applications processed in 2024, only 202 or 20.28% were declined. Our overall loan delinquency continues to remain low at 1.53%. Our 2024 net charge off amount increased to \$287,441 for the year from \$282,457. Net charge-offs for the year were 0.46% of outstanding loans, which is slightly higher than our peers' ratio of 0.44%. All these number are strong in comparison to our peers and that is a great reflection on our wonderful membership. Thank you for allowing us to serve you with your lending needs.

Justin Olson – Credit Manager



The Supervisory Committee has the responsibility of monitoring the financial soundness and welfare of Forrit Credit Union and its members. The Committee ensures compliance with regulatory and financial requirements by which the Credit Union is governed and regulated.

The Committee hired an independent audit firm, Daren B. Tanner, P.C., who reports directly to the Committee to complete the agreed upon procedures (AUP) audit to meet these responsibilities and requirements. Based on the AUP audit the Credit Union met all requirements and operates in a sound fiscal manner. The auditor also conducted a negative member verification process and found no unusual activity.

All five (5) Committee members met the annual Bank Secrecy Act (BSA) training requirements, attended Board meetings virtually on a regular basis, and held five (5) virtual Committee meetings. The Committee continues to review internal audits and controls, and risk management processes. The Committee validates that Forrit Credit Union operates in a fiscally prudent manner in all aspects of its operation.

Terry M. Smith, Chairman, Supervisory Committee



As of December 31*	2024	2023
ASSETS		
Loans (net)	\$60,127,015	\$64,197,916
Cash	\$6,132,096	\$5,735,648
Investments	\$23,617,024	\$26,613,208
Accrued Income	\$281,427	\$255,032
Prepaid & Deferred	\$288,876	\$220,205
Fixed Assets	\$2,211,258	\$956,357
Other Assets	\$1,039,483	\$972,248
TOTAL ASSETS	\$93,697,179	\$98,950,614
LIABILITIES		
Accounts Payable	\$119,843	\$269,532
Off-Balance Credit Exposure	\$1,755	\$1,755
Notes Payable	-	_
Taxes Payable	\$17,200	\$16,001
Accrued Expense	\$269,136	\$407,255
Deferred Income	-	_
Member Savings		
Other Savings Accounts	\$48,043,193	\$51,165,760
Share Certificates	\$14,290,756	\$15,527,399
TOTAL LIABILITIES	\$62,741,883	\$67,387,702
MEMBERS EQUITY		
Membership Shares	\$20,578,077	\$20,878,708
Regular Reserves	\$1,484,000	\$1,484,000
Undivided Earnings	\$8,893,219	\$9,200,204
TOTAL MEMBERS' EQUITY	\$30,955,296	\$31,562,912
TOTAL LIABILITIES AND MEMBERS' EQUITY	\$93,697,179	\$98,950,614

<sup>\*</sup>Condensed and Consolidated for Forrit Credit Union & CU Home Loan Center, LLC



As of December 31*	2024	2023
OPERATING EXPENSE		
Compensation	\$1,670,106	\$1,511,490
Taxes & Benefits	\$512,318	\$421,751
Travel & Conference	\$49,673	\$38,936
Business & Publication Costs	\$23,035	\$23,655
Office Occupancy	\$320,288	\$305,022
Office Operating	\$422,658	\$355,652
Advertising & Promotions	\$306,577	\$195,712
Loan Servicing	\$205,844	\$216,576
Professional & Outside Services	\$905,966	\$776,836
Provision for Loan Loss	\$382,384	\$311,421
Provision for Investment Loss	-	_
Members Insurance	-	_
State Examination Fee	\$7,735	\$9,584
Cash Over (Short)	\$497	(\$55)
Interest on Borrowings	\$68	\$873
Annual Meeting	\$1,555	\$3,999
	1 -	4
Miscellaneous	\$24,412	\$31,827
Miscellaneous  TOTAL OPERATING EXPENSES	\$24,412 \$4,833,117	\$31,827 \$4,203,279
TOTAL OPERATING EXPENSES	\$4,833,117	\$4,203,279
TOTAL OPERATING EXPENSES  DIVIDEND/INTEREST EXPENSES		
TOTAL OPERATING EXPENSES  DIVIDEND/INTEREST EXPENSES  Dividends	<b>\$4,833,117</b> \$2,537	<b>\$4,203,279</b> <b>\$2,800</b>
TOTAL OPERATING EXPENSES  DIVIDEND/INTEREST EXPENSES  Dividends Interest on Deposits	<b>\$4,833,117</b> \$2,537	<b>\$4,203,279</b> <b>\$2,800</b>
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends,	\$4,833,117 \$2,537 \$697,896	\$4,203,279 \$2,800 \$344,661
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses	\$4,833,117 \$2,537 \$697,896	\$4,203,279 \$2,800 \$344,661
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets	\$4,833,117 \$2,537 \$697,896	\$4,203,279 \$2,800 \$344,661
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense	\$4,833,117 \$2,537 \$697,896	\$4,203,279 \$2,800 \$344,661 \$4,550,739 -
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense Non Operating Income	\$4,833,117 \$2,537 \$697,896 \$5,533,550 - -	\$4,203,279 \$2,800 \$344,661 \$4,550,739 - - - \$222,637
DIVIDEND/INTEREST EXPENSES  Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense Non Operating Income TOTAL EXPENSES	\$4,833,117 \$2,537 \$697,896 \$5,533,550 - - - \$5,533,550	\$4,203,279 \$2,800 \$344,661 \$4,550,739 - - \$222,637 \$4,328,102
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense Non Operating Income TOTAL EXPENSES INCOME	\$4,833,117 \$2,537 \$697,896 \$5,533,550 - -	\$4,203,279 \$2,800 \$344,661 \$4,550,739 - - - \$222,637
DIVIDEND/INTEREST EXPENSES Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense Non Operating Income TOTAL EXPENSES INCOME Interest on Loans	\$4,833,117 \$2,537 \$697,896 \$5,533,550 - - - \$5,533,550 \$3,250,500	\$4,203,279 \$2,800 \$344,661 \$4,550,739 - - \$222,637 \$4,328,102 \$3,005,011
DIVIDEND/INTEREST EXPENSES  Dividends Interest on Deposits Total Operating, Dividends, Interest Expenses Gain/(loss) on Sale Assets NCUSIF Stabilization Expense Non Operating Income  TOTAL EXPENSES  INCOME Interest on Loans Income from Investments	\$4,833,117 \$2,537 \$697,896 \$5,533,550 - - - \$5,533,550 \$3,250,500 \$1,257,231	\$4,203,279 \$2,800 \$344,661 \$4,550,739 - - \$222,637 \$4,328,102 \$3,005,011 \$819,335



#### **Years at a Glance**

Year	Loans	Shares	Assets
2019	\$46,785,301	\$74,251,698	\$85,101,160
2020	\$51,504,847	\$84,599,407	\$95,503,118
2021	\$62,926,151	\$94,448,171	\$105,145,157
2022	\$67,507,725	\$91,035,713	\$102,177,264
2023	\$64,462,471	\$87,571,867	\$98,950,614
2024	\$60,127,015	\$82,912,027	\$93,697,179

#### % Change

	Loans	Shares	Assets
1-year	-6%	-5%	-5%
5-year	29%	12%	10%

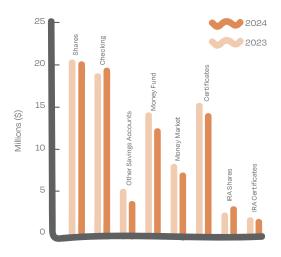
#### **Statement of Retained Earnings**

For the Year Ended December 31, 2022

	Balance 12/31/23	Net Income Applied	Balance 12/31/24
Appropriated Statutory	\$1,484,000	-	\$1,484,000
Unappropriated	\$9,200,204	(\$306,986)	\$8,893,218
Total	\$10,684,204	(\$306,986)	\$10,377,218

# **Deposit Distribution**

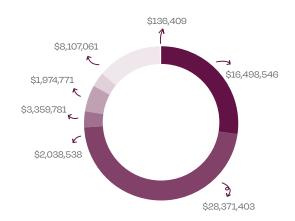
(December 31, 2024)



#### **Loan Distribution**

(December 31, 2024)

Autos, Boats, RVs
Real Estate
Real Estate LOC
Signature
Credit Cards & LOC
Non-Member Loans
Share Secured









Sessions of financial education



16
Community
events



394

Volunteer hours from Forrit staff



\$838

Credit union supported initiatives



\$4,475

Credit Unions For Kids



\$12,743

Local community organizations



\$18,056

Total contributed to our community



#### **Board of Directors**

- > Lorene Bay, Chair
- Michel Mouzong, 2<sup>nd</sup> Vice Chair
- Supply Lynn Voigt, Secretary
- > Patty Hyatt
- Eileen Patton
- Kristina Kallen

#### **Supervisory Committee**

- >> Terry Smith, Chair
- S Lisa Howard, Vice Chair
- >> Yvonne Vallette, Secretary
- S Lisa Callahan

#### Leadership team

- >> Wendy Russell, Director of Finance
- Andrew Ackman, Director of Information Technology
- Solution Control Co
- >> Sarah Buck, Director of Development
- > Yuki Lam, Director of Marketing



